

responsiv. unity

Simple
Effective
Distinctive

Responsiv Unity A Complete Solution in One Box

Responsiv Solutions

9 The Courtyard

Eastern Road

Bracknell

RG12 2XB

Tel: 01344 266 980

Email: sales@responsiv.co.uk

About Us | Who are Responsiv Solutions?



Founded in 2015, Responsiv Solutions bring a practical, yet innovative, approach to enterprise IT solutions. Responsiv founders, Richard Whyte, CEO, and Malcolm Warwick, CTO, have over 40 years of experience of designing and building enterprise connectivity solutions and an extensive understanding of the challenges faced when implementing complex IT projects.

After five years of research and development, Richard and Malcolm are proud to launch Responsiv Unity, a robust yet simple and affordable platform that enables your organisation to build and deliver your IT solutions quickly and effectively.

With Responsiv Consulting, which can be used to augment and extend your organisation's strategic thinking and technical skills, and Responsiv Assist, our support offering, Responsiv provide a comprehensive set of solutions to deliver significant business benefit to your organisation, enabling you to achieve the outcomes and value promised by the implementation of a new IT solution.



Responsiv Unity

A modular business transformation platform



Responsiv Consulting

Technical know-how to guide you on your transformational journey



Responsiv Assist

Remote and local solution support for your critical IT projects

Responsiv Unity | A Complete Solution in One Box

Responsiv Unity is an “all in one box” low-risk solution to your integration and automation challenges. Use Responsiv Unity to simply and efficiently connect systems, people, and markets.

Built on IBM software, Responsiv Unity reduces risk and overheads by delivering all that you need in one box. Each module is pre-designed and pre-configured to install and work without the need to separately procure operating systems, monitoring software, or development tooling.

UNITY IN ACTION

A local council used Responsiv Unity to automate their waste collection process. Now the majority of queries are handled online allowing staff to focus on higher value tasks



Pre-packaged software delivered to you in a simple to install format



Software installed and managed by Responsiv in your environment



Software hosted and managed on the Responsiv Cloud



Fully managed software-as-a-service running on the Responsiv Cloud



Responsiv Unity gives me the confidence that not only can the solution handle my current workload but that it can also scale..

Responsiv Unity gives you the assurance of scalability, reliability and functionality, but at a price point that reduces the usual barriers to entry. By choosing Responsiv Unity for your integration and automation projects you will accelerate your project delivery time and reduce your project delivery costs, resulting in an increased return on investment.



A COMPLETE SOLUTION IN ONE BOX

Built on IBM software, Responsiv Unity reduces risk and overheads by delivering all that you need in one box

Why Choose Responsiv Unity?

Responsiv Unity has a number of critical benefits over competitor solutions.

Choose Responsiv Unity to:

Accelerate your project delivery time: Responsiv Unity is an “all in one box” solution allowing you to be up and running within hours

Reduce your project management, operational & support costs: Pre-built and with comprehensive support options, Responsiv Unity is the cost-effective option for your critical IT projects

Reduce your project risk: Tried and tested, and backed by a team of highly skilled technical experts the Responsiv Unity platform mitigates your project risk

Flex your usage to match your business needs: Responsiv Unity is a modular solution which allows you to add new modules as your business grows

Ensure an affordable quality solution: Responsiv Unity is built on market-leading IBM software but available at an entry-level price

UNITY IN ACTION

An international bank implemented Responsiv Unity to underpin a solution to address the requirements of PSD2 regulation

How Can You Access Responsiv Unity?

Responsiv will work with you to plan and implement your Responsiv Unity project. We will follow our tried and tested Conceive, Build, Operate methodology.

Conceive

Responsiv will work with you to build your strategy, considering how Responsiv Unity could support new ways of working or improve the tried and trusted. We will help you to brainstorm how Responsiv Unity could support new initiatives in your business and underpin your strategic priorities. For example:

- How can Responsiv Unity help you to compete against new threats in your market?
- How can Responsiv Unity support the launch of new products and accelerate their time to market?
- Where can Responsiv Unity save cost and improve service?
- How can Responsiv Unity simplify the buying process and accelerate adoption?

Build

Whether you are looking to improve competitive advantage, reduce cost, or improve customer service the quicker we deliver, the faster you will see value.

Responsiv Unity can be delivered to best suit you:

1. Responsiv Unity can deliver pre-packaged software in a simple to install format, you pay a regular subscription fee
2. Responsiv can install and manage Responsiv Unity in your environment
3. Responsiv can host and manage Responsiv Unity on the Responsiv Cloud
4. Responsiv can deliver a fully managed software-as-a-service running on the Responsiv Cloud



UNITY IN ACTION

Retailers can rely on Responsiv Unity to underpin their business automation strategy, enabling them to step up to the move to online and the need for supply chain resilience, exacerbated by the Covid-19 crisis

Operate

When you buy Responsiv Unity you gain entitlement to use the software and to access and use all new versions and patches, as well as support to help you overcome any issues with the product.

You can raise tickets and download software from our website.

Extended support entitles you to configure your Responsiv Unity console to automatically raise incident tickets and can also include patch application. This means that problems with the running software can be notified to our service desk before you even know that there is a problem. This reduces delays and enhances the information we gather on the ticket.

Extended support includes credits to be used to resolve ad-hoc development, good practice, or administrative questions, as well as support for any applications and configurations that have been developed by Responsiv for you. The result is that your entire environment is supported, including developers and applications.



Why Should You Trust Responsiv Unity?

Responsiv Unity is the culmination of five years of research, development and testing.

Having been successfully implemented during our testing stage by a variety of different organisations across a broad range of different sectors, Responsiv Unity is ready to support your business with whatever integration or automation challenges you are facing.

Here are a range of different business issues that we have already helped customers address:

I want a single view of my customers

The CRM system is at the heart of many organisations. Some data is unique to the CRM solution but a lot of information is common between the CRM system, accounting system, and other systems within the organisation. How can you ensure that data is shared and updated across all internal systems? At Responsiv we have used Responsiv Unity to connect our SaaS CRM system to our accounting system and on-premise service desk. Having integrated across three “clouds” in real time we now have a single view of customer activity. Staff are better informed, and customers are better served.



I want to automate day-to-day activities across my business

Tasks like expense approvals, vacation booking, and on-boarding of new staff are obvious targets for business automation. Management of these important day-to-day processes can incrementally add up to weeks of manual administrative effort. The Responsiv Unity process module provides a runtime capability that supports all of these administrative processes, saving you time and ensuring that you have more accurate and accessible records.

I want to connect my systems to one or more clouds

A cloud-first strategy needs best-in-class connectivity. To move applications and systems to one or more clouds, you need to connect them to your in-house systems and to each other. Responsiv Unity delivers a bridge which can be implemented as a load balanced highly available deployment, or as a simple bridge between datacentres. The bridge delivers resilience and avoids bridging the wider networks of cloud and private data centre. It allows movement on either side of the bridge without having to inform the other side, and it provides a location for security and audit functions to be implemented. The gateway can be scaled to accommodate multiple clouds by placing new integration modules into the new cloud and adding them to the Responsiv Unity platform..

I want to avoid building a complex IT environment

Responsiv Unity is designed for businesses who want to focus on building the functionality that will give their company competitive advantage, rather than on building and running their IT infrastructure. Responsiv Unity is a complete solution in one box. The Responsiv Unity console controls everything and provides a single point of monitoring and historic investigation, as well as allowing the automation of patches, upgrades, and documentation. Each Responsiv Unity module is delivered in the form of a "node" which includes everything you need. This means no more checking that you have the right OS version to go with the monitoring software and the middleware.



I want to start small but expect to grow

Responsiv Unity is a modular solution which can grow with your requirements. The Responsiv Unity modules can be scaled by purchasing additional cores, and adding new nodes to deliver higher availability. Our subscription licenses mean that you have no capital cost, and our "as a service" licences mean that you have no additional costs for hosting, management, or support. Extended support provides a halfway house between "do it yourself" and a fully managed service. Modules can be added at any time to extend the capability of your Responsiv Unity platform, and discounts are available for development installations.

How Can I Learn More?



To learn more about how Responsiv can add value to your business please contact us at

sales@responsiv.co.uk.

We can arrange technical briefings and business value discussions to understand better your particular challenges and requirements.

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