



Case Study

4D and Responsiv



CASE STUDY

- ✓ A secure private cloud platform that supports the business goals of end clients
- ✓ Expert support and consultation during complex new projects
- ✓ Cost effective, direct, layer 2 interconnectivity to the cloud

Summary

As cloud hosted services continue to grow their presence in the market, Responsiv recognised the need to expand their product portfolio with cloud services that can provide greater flexibility to their customers.

One of the fundamental challenges for Responsiv was figuring out whether the virtual infrastructure of a bespoke cloud could be trusted. Challenges were avoided by working with 4D to create a new environment from scratch on the 4D platform, tailored to their needs. Today, Responsiv and 4D work together on a regular basis on various projects, with 4D acting as a consultant to provide advice and support as Responsiv continues to grow.



Responsiv is a digital transformation solutions company based in Bracknell, with key focus on enterprise integration and business process automation. They have more than 20 years of experience delivering consulting resources and solutions across a range of industries including public sector (central and local government, NHS, fire and rescue services), finance, retail, utilities, agriculture and industrial.

The Challenge

Responsiv were new to Hyper-V and wanted some reassurance and support with this new technology. Because of this, they needed an infrastructure partner that they could rely on to keep their IT online, secure, and up to date.

Once the project was underway, they also experienced challenges with their firewall, which further complicated the migration. The 4D team were able to provide specialist expertise to help with firewall configuration within virtual machines.



“Working together with 4D, has helped Responsiv deliver an exceptional cloud platform. Our goal was to construct a secure and reliable Platform-as-a-Service (PaaS). 4D entered the picture on time to help us deliver to client’s requirements and expectations.”

Richard Whyte, CEO | Responsiv



“The 4D data centres linkup is allowing Responsiv to accelerate our innovation of hosted solutions to meet customer expectations effectively.”

Kenneth Wendt, Unix Infrastructure Specialist | Responsiv

Why they chose 4D



Account management that demonstrates expertise and knowledge



Rapid response to questions and issues



Value alignment to consistently deliver reliable support and excellent customer service



“Responsiv are taking a complex area of automation and connectivity and making that technology available to SMEs at a more affordable price point.

It is an honour to have our expert team at 4D keeping their systems running and the platforms live, allowing the Responsiv team to focus on building great customer applications”

David Barker, CTO | 4D



“Partnering with 4D has proven to be a great working relationship from the start! Most importantly, the Responsiv team is now empowered to keep pace with leading cloud practices, enabling Responsiv to deliver to client’s requirements and expectations.”

Delga Denies, Project Manager | Responsiv

Continuing to grow with a reliable cloud platform from 4D

With the flexibility and scalability offered by 4D’s platform, Responsiv have built their Responsiv Cloud; a secure cloud platform that provides greater flexibility to their end customers. With 4D’s infrastructure continuing to provide resilience and reliability, Responsiv have a trusted partner to provide expert guidance and insight on new projects.

As Responsiv’s customer base continues to grow, so can their cloud portfolio and the range of solutions they offer thanks to 4D’s comprehensive range of managed infrastructure solutions. 4D are proud to be working with a business that prioritises customer service as much as we do, and are excited to support Responsiv into the future.



About 4D

4D is an independently owned, award-winning managed infrastructure provider with facilities in Gatwick, Surrey, Kent and London. Our colocation, cloud, connectivity and cyber security services are operated using energy-efficient and award-winning infrastructure. We’ve been awarded the Data Centre World’s Operator of the Year award thanks to our excellent customer service record.

You can see more at www.4d-dc.com or call us on **020 3962 0399**



Talk to a Cloud Expert

Wherever you are on your cloud journey, we’ll provide unbiased expertise and advice to succeed in today’s digital world.

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